# **GOOGLE** MY BUSINESS SUCCESS CHECKLIST





### The Basics

- Claim
- Verify
- Website
- Category
- Business Hours
- Description

### Optimization

- Photos
- Attributes
- Menu or Services
- Booking
- Posts
- Q&A
- Reviews

### **Claim Your Listing**

- 1. Go to google.com/business
- 2. Create or sign in to your Google Account.
- 3. Enter your business name and select next.
- 4. Add a business category using the search field.
- 5. Enter the street address of your business and hit next.

5a. If you have a service-based business check the box for I deliver goods and services to my customers (it's not a store) only show region.

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5b. Select a delivery area option and hit next.

- 6. Enter a phone number/website for your business.
- 7. Click Continue

## Verify Your Listing

### Verify By Postcard

- 1. On the postcard request screen make sure your business address is entered correctly.
- 2. Click Send Postcard. It should arrive within 14 days.
- When your postcard arrives log into Google My Business and select the location you want to verify.
- 4. Click the Verify Now button.
- 5. Enter the 5-digit verification code for your business. Click submit

### Some businesses are eligible to verify their business listing in another way.

- Verify By Phone
- Verify By Email
- Instant Verification
- Bulk Verification

### Add Details To Your Listing

### Add Your Website

- 1. Select Info from the menu.
- 2. Click URLs
- 3. Add in your URL. If you have a Local Page use that URL.

### Select Secondary Categories

#### Businesses can add up to 9 additional categories

- 1. Select the pencil icon next to your primary category.
- Click Add Another Category and select the categories you would like to add.
   Be as specific as possible and only use categories that relate to your business.

#### **Define Business Hours**

- 1. Select Info from the menu.
- 2. Click the hours section.
- 3. Choose a day of the week then use the toggle to indicate your business is open.
- Click the arrow and select Opens at then set a time. Do the same for closing by selecting Closes at.
- 5. Finish setting your weekly hours then hit apply.



### Add a Business Description

- 1. Select Info from the menu.
- 2. Click Add Business Description.
- 3. Write your business descriptions and select apply.
- \* Some categories do not allow for the business to add a description.
- \*\* Google has specific guidelines for descriptions review them here.

Add business description
Let customers find out more about your business
Learn more
0 / 750
Skip Save

# **Optimize Your Listing**

### Add Photos

Businesses listings with photos receive 42% more driving directions.

- 1. From the menu click Photos.
- 2. Chose the type of photo or video you would like to add.
- 3. Upload the photo or video.



#### **Set Attributes**

Let your customers know what to expect when they visit your business. Attributes are things like wi-fi, outdoor seating, or LGBTQ friendly.

- 1. Click Info
- Click the pencil next to the Attributes section.
   You can search or scroll to find the attributes you want to add.
- 3. When finished click Apply.

#### Add a Menu or Services

Depending on your primary category, some businesses may be eligible to add a menu or list of services to their listing.

- 1. Click Info
- 2. Select Menu or Services.
- 3. Name the menu section.
- Add a title, description, and price for each item. There is also an option to use a third-party source to display your menuor services

### Set Up Booking

- In the bookings section select Choose A Booking Provider.
- 2. Sign up with the provider of your choice.
- 3. Within one week your booking account will be linked to your listing

## Engage With The Community

### **Google Posts**

One of the best ways to optimize your Google Listing is by adding Google Posts.

- 1. Go to your Google My Business Dashboard.
- 2. Select the location you would like to manage.
- 3. Click Create Post.
- 4. Select the post type.
- 5. Add your photo or video, text, offer, and button.
- 6. Click Preview to see the post before you publish.
- 7. Hit Publish in the top right corner of the preview page if you are happy with your post.



Florist's choice bouquets undefined

10 stems of vibrant blooms: dahlias, anemones or sunflowers available. Just the thing to brighten your - or a special someone's - day.

### **Answer Questions From The Community**

Anyone can ask and answer questions about your business in the GMB Q&A section. Control the conversation by answering questions before misinformation about your business spreads.

- 1. Your GMB account will notify you of new questions.
- 2. Next to the question click Answer.
- 3. To edit or delete your answer click the 3 dots and select an option.

# Manage Your Reviews

### **Getting Reviews**

One of the best ways to optimize your Google Listing is by adding Google Posts.

- 1. Remind your customers to leave reviews.
- 2. You can do this in person or create and share a link asking them to leave a review on your listing.
  2a. Search for your business on your computer.
  2b. Find your business and click Write A Review.
  2c. Copy and paste the URL you see in your address bar.
  Remember: Don't gate negative reviews, if you ask people to leave you a Google review, it must be published to your public listing.

### **Responding to Reviews**

Businesses who respond to reviews not only rank higher but they create more returning and new customers

Click Reviews from the menu.
 Click Respond to reply to a customer review.
 Write a response and click Submit.